



Inside Scoop with Business Insider



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About Us

Business Insider is a global journalism company that covers the world of business, tech, innovation, and beyond. With headquarters from New York to Singapore, we reach an ambitious audience of more than 375 million. We find the inside scoop to keep our stories — and our readers' POVs — sharper than ever. Our coverage doesn't just inform; it empowers, offering actionable insights, expert advice, and inspiration to help our readers get more out of their careers and lives.

Our Audience

Business Insider is for people who are optimistic, driven, and always looking forward. They subscribe to a mentality where ambition doesn't come at the expense of a sense of humor. Our readers and viewers are searching for perspective and advice to hone their craft and live richer lives. We help them discover the ideas and the people who are changing business, tech, and so much more.

Why Business Insider?

- The inside scoop: Every day on Business Insider, readers will find the latest, most relevant news on big tech, startups, innovators and more. We not only share what happened, but find the story behind the story, with exclusive intel on what went on behind the scenes. With humans at the heart of all our reporting, we highlight real perspectives and stories of the people who are transforming our world.
- From possibility to plan: By highlighting opportunities, expert advice, and inspiring stories, we arm our readers with strategies and actionable insights to make informed decisions and push their careers and lives to new heights. We also empower our readers with exclusive databases and tools that they can't find anywhere else, including real-world pitch decks that raised millions, executive-level org charts, salary data, and more.
- Knowing more is made easy: We go deep into the details and surface what's most relevant to our readers through stories that are concise yet clarifying. Our reporting provides helpful context to demystify complex issues and is delivered in a straight-to-the-point style that keeps our readers effortlessly informed, even on their busiest days.

Subscribers to Business Insider get full access to all content and features, including:

- Unlimited access to all stories across all devices
- <u>Pitch deck library</u>: Over 1100 pitch decks that startups like Uber, Postmates, and Airbnb used to successfully raise millions
- Salary data: <u>Searchable salary databases</u> and insider pay data for maximum transparency
- Org charts: Executive-level org charts that identify the executives and power structures at top companies

Courano is a WBENC and Disability:iN certified diverse company with more than 30 years experience in corporate information contract management, Couranto serves clients globally with strategic programs that maximize the value of information portfolios by reducing costs while improving access to licensed content, data resources, intellectual property, corporate memberships and related contracts. Couranto's Discovery and Clarity platforms provide custom-configured end-to-end information access, budget planning and license management tools. Built on deep expertise and a long history of client successes, Couranto solutions add value to your information and help drive innovation throughout your organization, creating enduring impact.

Joe Di Grande, Joe Di Grande is the Vice President of Group Subscriptions and Customer Success at Business Insider. Joe is a seasoned leader and strategic advisor with nearly 10 years of expertise in Sales and Customer Success in SaaS, specializing in automation and digital customer engagement strategies.